Point of Sale

PRODUCT

- Handles any combination of discounts, returns, quotes, pro-forma, till pay-outs, suspended sales and specials.

- Supports customer loyalty cards allowing retailers to retain and reward their customers.

- Includes an extensive "Layby" management system

- Allows for functions such as pre-planned promotional sales and multiple payment types

- Supports customer account payments at POS

- Is VAT Compliant

- Quick referencing for Popular Items

- Suspend and Resume Sales

- Supports Multiple Payment Methods

State-of-the art Point of Sale with integrated ERP functionality increases productivity and profitability

The Embrace full-featured Point-of-Sale (POS) Module delivers a reliable, robust set of retail functionality, right out of the box, but it can also be tailored to match the retailer's specific requirements and business needs.

Flexible, fast, scalable and affordable, Embrace POS allows retailers to adapt to the critical, changing circumstances driving retailing today, while enabling the evolving, innovative scenarios of tomorrow.

Embrace POS is seamlessly and fully integrated into the Embrace Enterprise Resource Planning System, allowing retailers to maintain complete control over all aspects of sales and inventory management, while presenting an easy to use and professional Point of Sale.

Designed as a discrete system in its own right, an extremely powerful Standalone Cashier Function is also supported. In the Standalone Cashier mode, the extensive functionality enables Cash Book functions from within the Cashier System, with access to Sales, Service and Debtors transactions for immediate payment and credit availability.

Embrace supports complex pricing and discount matrixes, including discounts or price lists per customer, quantity discounts, as well as promotional prices or specials which can be set up to commence on a certain date at a specified time. These are automatically applied, ensuring pricing accuracy at the POS. This improves customer trust and satisfaction, helping retailers build stronger customer relationships and improve their bottom line.

Embrace Customers use Point-of-Sale for:

- Managing multiple outlets with pricing advantage
- Increasing customer satisfaction by ensuring quick, accurate and secure transactions
- Managing any combination of discounts, returns, quotes, pro-formas, till pay-outs, suspended sales and specials
- Pre-planned promotional sales and multiple payment types
- A full "Layby" management system

Features & Benefits

Point of Sale

Features	Benefits
Full and seamless integration with Embrace Enterprise Resource Planning (ERP) Solution	Full integration with Embrace accounts receivable, accounts payable, general ledger, cash book, inventory, sales orders, purchases orders, etc. enables retailers to have full control over all aspects of sales and inventory management.
Comprehensive management reporting	Full sales audit trails and traceability of all transactions.
Secure online delivery of reports	Day and month end reports are automatically delivered into user driven folders. Distribution is quicker as user does not have to wait for the physical copy of the report.
Enable a paperless environment	Reports can be viewed on the screen, eliminating the need to print reams of paper. There is also no need to print additional copies for management .
Mobile Cashiers	Cashiers are not restricted to a specific till point. The system will recognise them wherever they log in.
Multiple transaction types are catered for	Covers all facets of the retail industry, including sales, returns, quotes, orders, "laybyes" and customer payments.
Full integration of touch screen, keyboard and mouse, barcode scanning and printing and cash drawer	Ensures ease of use as well as an efficient, streamlined customer experience.
Robust and easy to manage security options	Role based security management ensures access control per user with comprehensive permission security checkpoints.
Supervisor overrides	Allow tellers to exceed variances, set discount limits or override prices, ensuring complete control over all functionality.
Comprehensive and tightly controlled cash management	Daily cash up routines are predefined, with full visibility and management of petty cash, float balancing, operator cash up, as well as supervisor end-of-day cash up.
Supports customer loyalty cards	Enabling retailers to retain and reward their customers.
Extend existing functionality embedded in Embrace	Routings are usually setup and used in Embrace. Minimal setup required to use output management.
Storage of Standard Documentation	On line , real time storage of documents such as invoices, debtors statements and purchase orders. This allows for easy future retrieval of documents.

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Point-of-Sale Highlights

Transaction Types Supported

- **Account Payments**
- **Sales Order Payments**
- **Service Job Payments**
- **Account Refunds**
- **Sales Credit Refunds**
- **Service Credit Refunds**
- **Sundry Receipts**
- **Sundry Disbursements**
- **Cash Drops**
- **Cash Replenishments**
- **Cash Float Adjustments**
- **Encashments**
- **Transaction Voiding**

Full Integration

The Embrace Point-of-Sale solution is seamlessly and fully integrated into the Embrace software suite, offering a wide variety of applications embracing all your in-store requirements, tender processing and stock control, enabling you to deliver a superior customer experience. It is simple to set up, easy to use and packed full of features ensuring a rapid return on investment.

Hardware Support

The Embrace POS system has been designed for operation with a touchscreen or with both a keyboard and/or mouse and can handle any type of independent retail or multi-branch environment. All the latest, industry-standard retail devices are supported, including bar code scanners, pole displays, cash drawers & receipt printers, all providing for an efficient, streamlined customer experience.

Tailor to meet your needs

Fast, comprehensive and easy to use, the Embrace POS is flexible and versatile enough to meet the needs of every type and size of retailer, whether you operate a single store or hundreds of retail outlets. Different options can be applied for each location. A variety of defaults can be assigned by register and by cashier, ensuring that cashiers are not restricted to a till point, as the system recognises them wherever they log in.

Sales and Returns

Embrace POS allows for both account and cash sales, while catering for multiple transaction types, including stocked/non-stocked inventory and miscellaneous charges. The system is VAT compliant and handles any combination of discounts, returns, quotes, pro-forma invoices, till pay-outs and specials. Pre-planned promotional sales are automatically applied, ensuring pricing accuracy at the POS. The ability to suspend and resume sales ensures that your customer checkout process not held up and remains fast and easy. Customer loyalty cards are supported, allowing retailers to retain and reward their customers while enabling them to track buying trends. Sales and returns can be processed within the same transaction and credit notes can be controlled against existing invoices or "Till slips".

Extensive "Layby" management system

To further increase sales and help please customers a full "layby" management system is supported. By offering an alternative credit free payment option retailers are able to provide their customers with a way to stretch their Rands further.

Payments

Multiple payment methods per transaction are accepted. These include: Cash, Cheques, Postal Orders, Travellers' Cheques, Credit Cards, Debit Cards, Transfers, Loyalty Cards, Vouchers and Coupons.

Debtors Control

The Embrace Debtors module is designed primarily to cater for the needs of the trading modules that rely on it such as Sales, Service and CRM whilst giving excellent control and functionality to the debtors department itself. The module supports powerful account associations that make credit control and cash receipting easy to handle.
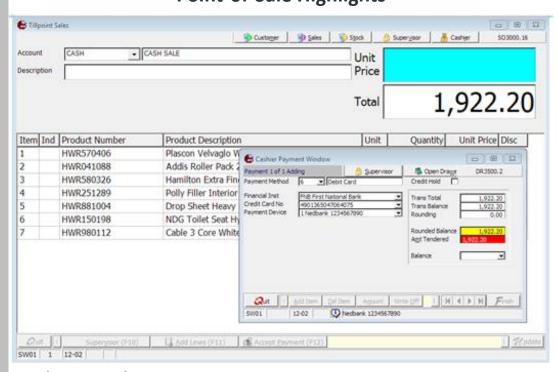
Point-of-Sale Highlights

Over the Counter Sales

Embrace Tillpoint is suited to over the counter sales with immediate cashier functionality. Simple, big-screen display ensures quick and easy operation. Existing or cash sale customers are catered for and new customers can be created on-line, using a predefined template for the immediate information required. Stock is assumed to be available when presented at the counter and stock adjustments are made automatically in the background for any discrepancies.

Split payments can be made between all these methods, enabling retailers to ensure exceptional customer service!

Cash Management

The cash management function is tightly controlled with retailers being able to pre-define daily cash-up routines. The blind cash-up option ensures no more till shortages at shift change or day-end. Petty cash management ensures visibility and control across all till points. The system also supports full cash float control and management, allowing for cash drops, top up replenishments and adjustments. Till and Cashier Batch control with cash up takings entry assists with cash up reconciliations. A Till sheet reconciliation print is available.

Controlled Access

Embrace Point-of-Sale has been designed to ensure robust and easily manageable security features, giving you peace of mind to focus on running your business. Functionality is controlled by a user Cashier Code which determines what a cashier may or may not do as well as controlling limits for authorisation waiver. Available processes per user and per group of users can be defined. A Supervisor override, based on codes and passwords, can be used at any point in the transaction to override restrictions and provide complete control over all functionality.

Management and Reporting

Embrace Point-of-Sale includes comprehensive management reporting with complete sales audits and full traceability of transactions. Inventory and customer balance queries are available as well as movement and history reporting. Powerful enquiries with drill-down facilities to the lowest level ensure quick answers, saves time and gives management access to the information they need to immediately take action.

The advanced cash-up functionality is fully integrated with cash book while end-of-day and end-of-shift processes are managed and reported on.

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Cashier Highlights

Powerful Standalone Cashier Functionality:

- Powerful Standalone Cashier Function that can still link to Sales and Service orders as well as post payments at an account level.

- Integrated Point of Sale function available from within standard Sales Order Entry.

- Payments can be received for customers and orders belonging to other branches.

- Till Point Mode which uses large font display and a quick entry interface that auto stock adjusts up should the stock holding be incorrect.

- Payments can be received for customers and orders belonging to other branches.

- Immediate credit availability once payment entered.

- Functionality controlled by a user Cashier Code which determines what a cashier may or may not do as well as controlling limits for authorisation waiver.

- Supervisor override based on codes and passwords that can be used at any point in the transaction to override restrictions.

- Full Cash Float control and management, allowing for cash drops, top up replenishments and adjustments.

- Till and Cashier Batch control with cash up takings entry to assist is cash up reconciliations.

- Till sheet reconciliation print.

- Powerful enquiries with drill-down facilities to the lowest level.

- Cash rounding to nearest coin denomination in circulation.

- Interfaces to banking and credit card systems provided for.

- User defined selection of additional information to be captured at time of payment such as Payee ID number.

- Flexible batching and reconciling of transactions before posting through to Cash Book, General Ledger and Debtors modules.

- The Embrace Debtors module is designed primarily to cater for the needs of the trading modules that rely on it such as Sales, Service and CRM whilst giving excellent control and functionality to the debtors department itself. The module supports powerful account associations that make credit control and cash receipting easy.

- Efficient service and customer satisfaction!